

FASTSCALE TECHNOLOGY JOINS HP BLADESYSTEM SOLUTION BUILDER PROGRAM

FastScale and HP Virtual Connect turn HP BladeSystem c-Class into a fully dynamic resource pool of physical and virtual servers.

Santa Clara, Calif., March 10, 2008 – FastScale[®] Technology, Inc, provider of next generation software virtualization and provisioning solutions, today announced that it has joined the HP BladeSystem Solution Builder Program. By utilizing the technologies of FastScale and the capabilities of HP Virtual Connect, which permits real-time changes between server environments and local area network (LAN) and storage area network (SAN) domains across the data center, customers can deploy enterprise-class applications on their BladeSystem servers in seconds, whether servers are physical or virtual.

FastScale's flagship products, FastScale Composer Suite and FastScale Virtual Manager, address the urgent market need for more dynamic software infrastructure in large IT organizations by delivering an entirely new kind of software virtualization and provisioning solution. With compact, space-reduced server software environments built on-demand, provisioned to physical or virtual servers in seconds, and managed from a central point, the entire server infrastructure becomes a dynamic pool of resources able to adapt to constantly changing demands – on the fly.

“Through the BladeSystem Solution Builder Program, FastScale has access to a wide array of technical, marketing and collaborative resources which will allow both FastScale and HP to deliver better products to our mutual customers,” said Lynn LeBlanc, CEO of FastScale Technology. “The FastScale goal has always been to give customers the ability to dynamically manage and deploy software in the data center, whether servers are physical or virtual. Combining our products with HP's BladeSystem provides an ideal solution for enterprise-class computing and server consolidation.”

The FastScale technology is the only server software solution available that provides a fully automated approach to building, managing and deploying server application software stacks in the enterprise. The HP BladeSystem architecture helps customers of all sizes address the four key pain points of time, change, cost and energy. Together, customers will have robust and scalable infrastructure that is more affordable, maintainable, uses less power and can adapt dynamically to the needs of the business.

“The BladeSystem Solution Builder Program gives partners the tools and resources to add unique value for our joint customers,” said Jim Ganthier, Director, BladeSystem Division, HP. “FastScale capabilities combined with HP BladeSystem and Virtual Connect will enable customers to reduce the size of application stacks while increasing the speed of bare metal or virtual machine server provisioning. The FastScale Composer Suite provides new levels of provisioning flexibility and performance to meet the ever-changing needs of data centers.”

The HP BladeSystem Solution Builder Program is a global community of more than 300 technology and service delivery providers who collaborate with HP and one another to define, develop, deliver and deploy customer solutions built for HP BladeSystem. Program members include independent hardware vendors, independent software vendors, system integrators and service-oriented resellers with a substantial SI practice and expertise in the rapidly growing blade market.

About FastScale Technology

FastScale Technology delivers a new generation of software virtualization and provisioning solutions for enterprise-class Web farms and data centers. Through its patent-pending technologies, FastScale enables IT organizations to build, manage and deploy complex and dynamic software environments with unparalleled simplicity, flexibility and security while achieving dramatic lifecycle cost savings and server utilization improvement. Headquartered in Santa Clara, California, FastScale is a privately held company backed by leading venture capital firms including ATA Ventures, Leapfrog Ventures and Hunt Ventures. For more information, visit www.fastscale.com.

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