

August 31, 2009

To Our Customers and Partners:

Today is a very exciting milestone for our company, customers and partners. I am pleased to announce FastScale Technology has been acquired by EMC Corporation, the world leader in information infrastructure solutions.

Since our company founding in 2006, FastScale has worked side-by-side with our customers and partners to deliver the most innovative software platforms and solutions to the toughest enterprise IT challenges. By bringing FastScale into its EMC Ionix line of IT management solutions, EMC now extends its unified, powerful software suite for managing the entire IT information infrastructure across storage, networks, servers and applications -- better enabling customers to optimize, automate and manage all resources across their physical and virtual environments.

I wanted to personally assure you that EMC is dedicated to investing in and furthering FastScale's product capabilities and scope. You can expect continuity and investment protection as well as an emphasis on even richer functionality and integration into the EMC Ionix portfolio. Additionally, as the acquisition will dramatically expand our financial and technical resources, you will immediately benefit from a breadth of technology innovation and world-class customer and partner support unsurpassed in the marketplace.

FastScale will be integrated into EMC's Ionix Software Group. Based on EMC's excellent track record of integrating companies, we expect an extremely smooth transition. This transition will make you a valued customer and partner not only of FastScale, but also of EMC – a company with a solid reputation of world-class support, service and satisfaction.

On behalf of the entire FastScale team, I would like to extend my personal thanks to you for your ongoing support. We look forward to strengthening our relationship with you and writing the next exciting chapter in the story as part of the EMC family.

Sincerely,

Lynn LeBlanc
Chief Executive Officer
FastScale Technology